iRS®

POINT OF SALES SYSTEM

WE SERVE BETTER

STABLE | USER FRIENDLY | FEATURE RICH

COMPANY
PROFILE

IRS Software Sdn Bhd is a Point Of Sales software development company in Malaysia since 2002. We have developed and delivered some of the most effective and easy to use solutions to our clients from various sectors. We specialize in business IT solutions such as the Point Of Sales System and the F&B System.

IRS Software Sdn. Bhd. has the most diversified client base due to its great features, effectiveness, easy-to-use yet cost effective softwares. Our customer range includes hardware stores, beauty salons, restaurants, cafes, pet shops, accessory shops, book stores and stationery stores, boutiques, laundries, organic shops and music schools, optical shops, souvenir shops, photograph shops, camera shops, bicycle and motor shops, tea houses, handphone shops, vegetable and fruit stores, florists, toy shops etc.

As a professional software development company, quality assurance is vital for our softwares and services. IRS Software Sdn. Bhd. continues to develop and improve on softwares and services to ensure customer satisfaction and to gain customer long-term support and trust. We look forward to serving you better.

Excellence
Award 2011

The 10th Asia Pacific International
Honesty Enter

VISION

IRS Software Anywhere
IRS Software will be used at every corner of the retail industry both in Malaysia and Worldwide

MISSION

To continuously develop and enhance system in order to assist customers run their business effectively.

Customer References :

Sakae Sushi
Intel
Bake With Yen
Snips Holding
Syarikat Kiew Brothers
Tan Kim Hock

YAMAHA
NIKOREX
SMART MASTER
Crystal Corner
iStudy

TESTIMONIAL

YAMAHA
LS MUSIC SDN BHD

L.S. Music Sdn. Bhd. (Music school)

" IRS Software able to help our company to reduce manpower, save time and record all the data accurately " *– LS Music General Manager – Tang Yoon Meng & – LS Music Product Manager – Cona Liong Bee Pin*

Bahan-Bahan Bakeri
BAKE WITH YEN SDN. BHD.

Bake with Yen (Bakery Shop)

"We could easily access other outlets to do checking on stock and sales and it's really convenient for us " *– Bake with Yen Business Development Manager – Lim Ser Siang*

G. S. T. HARDWARE SDN. BHD.

G.S.T Hardware Sdn. Bhd. (Hardware shop)

" In hardware industry, everyone face problem on price adjustment and stock management. I doubt like others on POS system until I start using IRS POS system. I'm hopeless in computer. At first, I worry on handling the POS system but eventually I give it a try on IRS POS system because I understand that traditional way of business management unable to help me expand the business anymore. Now, all staff manage to use the POS system even a foreign worker. I no need to spend whole day at hardware shop anymore " *– Founder of G.S.T Hardware Sdn. Bhd. – Goh Sian Tao*

Smaster Suit Sdn. Bhd. (Boutique)

" IRS simplify the way on doing business, avoid on manual check stock and calculation. At least it has increase of save 50% of the time. I'll check the daily sales report through my mobile phone everyday. Replenishment within 15 branches can be done at the same time. IRS keep improving and upgrading to assist the customer. Now, IRS is above the money's worth " *– Founder of Smaster Suit Sdn. Bhd. – Dickson Phang*

KEDAI SERBANEKA
Maxvalue
RINGGIT STORE

Maxvalue Store Sdn Bhd (Mini Market)

" I has used IRS Point of Sales system (POS system) to manage 30 outlets for 3 years, it's user friendly and if you plan to have a POS system, IRS POS system definitely is a good choice for you. IRS POS System able to provide daily, monthly and yearly sales report and it helps me to make decision on outlets inventory amount " *– Director of*

Crystal Corner (Crystal Shop)

" Before we use IRS POS System, we need to update the stock one by one manually wasted tons of time. As a boss definitely I would like to know all branches daily sales, last time, we need to assign our staff to update us by SMS. With IRS POS system, I can check my sales ANYTIME and ANYWHERE as long as I have a smart phone with internet

Maxvalue Store Sdn. Bhd. – Terry Lim.

access. A good point of sales system will definitely reduce your burden and help you to expand your retail business " – ***Crystal Corner Managing Director – Lydia Wong***

POINT
OF SALES SYSTEM

Efficient Inventories Management – IRS Takes the Load Off your Mind!
IRS Point of Sales system helps you track and maintain your entire business inventory effectively. Our management software is designed to lighten your burden in stock counting, hence your stock management tasks become even easier while the risk of losing your valuable stock items is being taken care of.

Membership Point Management – Add Value to YOUR Customers!
We know that you value your customers. With the IRS Membership Point Management feature at hand, you can enhance customer loyalty by turning on an ongoing point accumulation system. A points redemption facility is already in store to guarantee long term customer satisfaction and repeated sales.

Mobile Sales Reporting – Staying Up-to-Date at your Fingertip!
IRS Point of Sales system enables you to check on your daily business sales, stock management and multi-branch connectivity status in real time DIRECTLY via your mobile phone Anytime and Anywhere, with the accessibility of high-speed internet connection. That means you can travel and manage your business at the same time!

Multi-Store Management – Wider coverage with IRS!
IRS Multi-Store is a program that permits branches to send their transactions (sales, customers, inventory, vendor data & etc) to Head Office for consolidation. IRS Multi-Store uses the internet for communication, making it inexpensive to operate.

SMS & E-mail – IRS provides you the Best Sales & Marketing solution!
With the SMS & E-mail features in our IRS Point of Sales system, your clients will receive promotional advertisements of your company in no time. This is the how IRS helps you to better communicate your products to your clients using the quick and easy way. Internet marketing has never been easier with IRS!

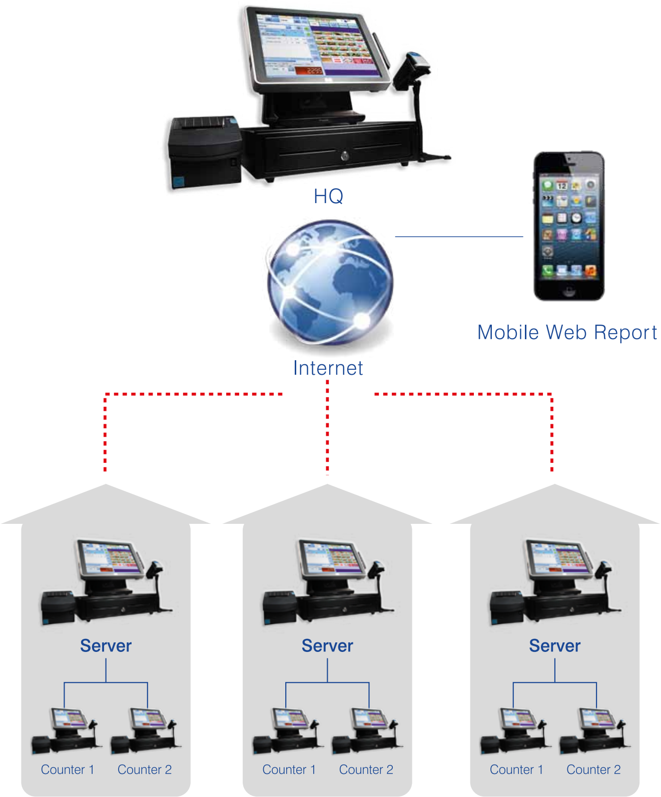
Staff Commission Calculation – IRS focuses on Good Timing & Financial Accuracy!
This cost saving feature helps you to calculate your staff's commissions quickly, accurately and professionally without the need to hire the Human Resources Team. You simply need to install, that's all!

Customer Relationship – IRS Understands What Your Customers Want!
Which other functions can do much better than the IRS Customer Profiling Function? With this special feature in the IRS Point of Sales system, you can then zoom in on your customers' profile to view their buying trends as well as getting a bird eye's view of your customer base and size from time to time!

OTHER FEATURES

* Sales Profit Listing * Stock Re-order Reminder * Sales Analysis Listing * Sales Re-order, Quotation * Invoice, Cash Sales & Delivery Order
* Purchase Order * Stock Listing * Inventory Audit Trial * Promo Price Setting * 6 Level Selling Price * Language: English, Bahasa Malayu and Mandarin
* Prepaid Management * Treatment Management * Product Serial Number Management * Package Setting * Customer Transaction History
* Supplier Transaction History * Staff Attendance * User Access Level Controls * Multi UOM * Multi Vendor * Multi Barcode * Matrix

IRS POINT OF SALES SYSTEM CONCEPT



Penang Branch Sarawak Branch Johor Branch

iRS®

F&B SYSTEM

Table Plan – No More Arduous Waiting!
Too many customers coming at any one time? Too much hassle but yet not knowing how to handle? You can now have a peace of mind with the IRS Table Plan feature. With this feature you can handle as many incoming customers at ease because the system simply helps you to effectively manage the seats arrangement and therefore minimizes long waiting hours!

iWAITER **iWaiter**
It's user friendly interface allow waiter and waitress take order from customers and better coordinate the standard service. Fast Ordering and quick services produce happy customers. With iWaiter, Your waiters can now take orders under no pressure.

Split bill – You Bill, We Split!
Billing all about effectiveness and flexibility. The IRS Point of Sales Billing System works in a special way in tandem with your customers' orders. The bill items will split systematically even if there are multiple orders. With it you can now manage their bills and your system easily and effortlessly!

Transfer table – Sit Wherever They Want!
Headache transferring customers' seats? Wait no more because the IRS Table Transfer feature can do it at the click of the button. Yes, with just a few seconds you can help your customers transfer their tables or seats without needing to reformat their previous seats!

Membership Point Management – Add Value to YOUR Customers!
We know that you value your customers. With the IRS Membership Point Management feature at hand, you can enhance customer loyalty by turning on an ongoing point accumulation system. A points redemption facility is already in store to guarantee long term customer satisfaction and repeated sales.

Mobile Sales Reporting – Staying Up-to-Date at your Fingertip!
IRS Point of Sales system enables you to check on your daily business sales, stock management and multi-branch connectivity status in real time DIRECTLY via your mobile phone Anytime and Anywhere, with the accessibility of high-speed internet connection. That means you can travel and manage your business at the same time!

Multi-Store Management – Wider coverage with IRS!
IRS Multi-Store is a program that permits branches to send their transactions (sales, customers, inventory, vendor data & etc) to Head Office for consolidation. IRS Multi-Store uses the internet for communication, making it inexpensive to operate.

OTHER FEATURES

* Combine Bill * Kitchen Message * Up to 16 Kitchen Printer * Condiment * Cash Sales * Customer Transaction History * Promotion Price Setting * 6 Level Selling Price * Staff Attendance * Sales Profit Listing * Customer Sales Listing * Stock Listing * Language: English, Bahasa Malayu and mandarin * Multi OUM * Multi Supplier * No Day end Closing

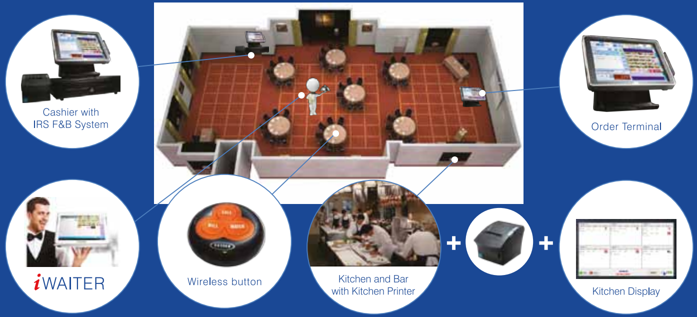
iFLIP

1. It's user friendly interface allow customers place order by themselves.
2. Improve customer service and its efficiency.
3. Cost reduction from manpower optimization.
4. Projecting a strong professional image
5. Provide profitable advertising opportunities

iWAITER

1. It's user friendly interface allow waiter and waitress take order from customers.
2. Allow your service team in restaurants to better coordinate the standard of service.
3. Fast ordering and quick services produce happy customer.
4. Your waiter can now take orders under no pressure.

IRS F&B SYSTEM CONCEPT



MULTI
STORE

INTRODUCTION

IRS Multi-Store is a program that permits branches to send their transactions (sales, customers, inventory, vendor data & etc) to Head Office for consolidation. IRS Multi-Store uses the internet for communication, making it inexpensive to operate.

Data Synchronization
A fast and simple solution to synchronized data every minute between HQ and branches. This features allow you to check all latest transaction with branches and HQ.

Centralized Stock Data
By using IRS Multi-store feature you may have only update once at HQ server and it will be available in all branches.

Centralized Promotion
All branches will follow the promotion determine by HQ. So by using IRS Multi-store feature you may have only create the promotion once at HQ server and it will be standardized for all branches.

Customers Identification

Create an insert of customer information at any of your branches and all branches will be able to identify your customer.

Stock Transfer or Invoice

When a stock transfer is done via HQ from branch A to branch B, the stock balance at HQ is always updated with the latest transfer information.

Stock Lookup

This feature directly affected your decision on reorder your stock. Now, you are able to check all branches real-time, accurate availability of inventory at HQ server and decide the timing and amount on reorder items.

Sales Transaction Lookup

Check all branches sales at real-time during critical operational and service business process.

Consolidate Report

Check all branches sales transaction and inventory report with a single sheet of paper.

Mobile Sales report & Stock Track

IRS Point of Sales system enables you to check on your daily business sales, stock management and multi-branch connectivity status in real time DIRECTLY via your mobile phone Anytime and Anywhere, with the accessibility of high-speed internet connection. That means you can travel and manage your business at the same time!

COMPATIBLE HARDWARE

iRS®

Touch Screen Monitor

Cash Drawer

Touch Card Reader

Receipt Printer

Barcode Printer

Thermal Receipt Printer

Ribbon & Barcode Label

Barcode Scanner

Lcd Customer Display

Mykad Reader

Weight Machine

Price Checker

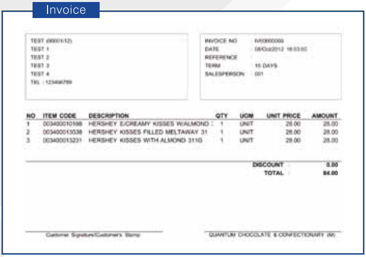
Guest Calling System

Wireless Calling System

Cougar Text Inserter

USEFUL SALES REPORTS

Invoice



TEST (0001/12)
TEST 1
TEST 2
TEST 3
TEST 4
TEL : 123456789

INVOICE NO : IV0000003
DATE : 08/Oct/2012 18:03:00
REFERENCE :
TERM : 15 DAYS
SALESPERSON : 001

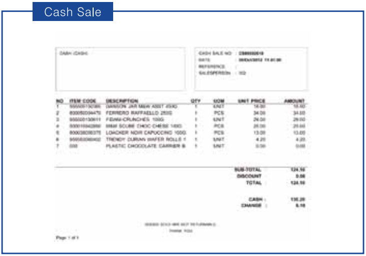
NO	ITEM CODE	DESCRIPTION	QTY	UOM	UNIT PRICE	AMOUNT
1	003400010188	HERSHEY E/CREAMY KISSES W/ALMOND :	1	UNIT	28.00	28.00
2	003400013038	HERSHEY KISSES FILLED MELTAWAY 31	1	UNIT	28.00	28.00
3	003400013231	HERSHEY KISSES WITH ALMOND 311G	1	UNIT	28.00	28.00

DISCOUNT : 0.00
TOTAL : 84.00

Customer Signature/Customer's Stamp

QUANTUM CHOCOLATE & CONFECTIONARY (M)

Cash Sale



CASH (CASH)

CASH SALE NO : [illegible]
DATE : [illegible]
REFERENCE :
SALESPERSON : [illegible]

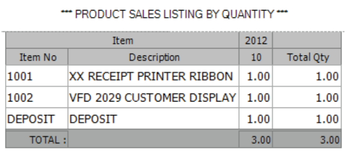
NO	ITEM CODE	DESCRIPTION	QTY	UOM	UNIT PRICE	AMOUNT
1	[illegible]	[illegible]	1	UNIT	[illegible]	[illegible]
2	[illegible]	FERRERO RAFFAELLO 250G	1	PCS	34.00	34.00
3	[illegible]	[illegible] CRUNCHES 100G	1	UNIT	[illegible]	[illegible]
4	[illegible]	[illegible]	1	PCS	[illegible]	[illegible]
5	[illegible]	LOACKER NOIR CAPUCCINO 100G	1	PCS	13.00	13.00
6	[illegible]	TRENDY DURIAN WAFER ROLLS 1	1	UNIT	4.20	4.20
7	000	PLASTIC CHOCOLATE CARRIER B	1	UNIT	0.00	0.00

SUB-TOTAL : [illegible]
DISCOUNT : [illegible]
TOTAL : [illegible]

CASH : [illegible]
CHANGE : [illegible]

Page 1 of 1

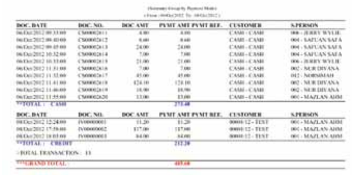
Product Sales Listing By Quanity



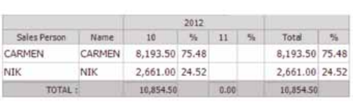
*** PRODUCT SALES LISTING BY QUANTITY ***

Item		2012	
Item No	Description	10	Total Qty
1001	XX RECEIPT PRINTER RIBBON	1.00	1.00
1002	VFD 2029 CUSTOMER DISPLAY	1.00	1.00
DEPOSIT	DEPOSIT	1.00	1.00
TOTAL :		3.00	3.00

Sales Listing

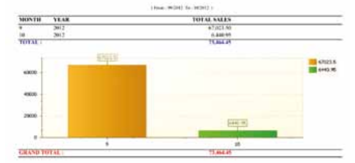


Sales Person Lisitng By Month & Year



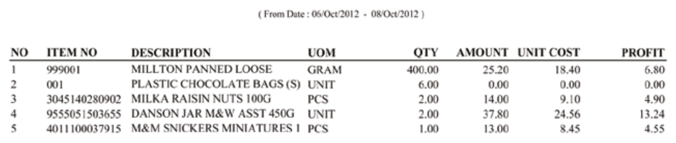
		2012					
Sales Person	Name	10	%	11	%	Total	%
CARMEN	CARMEN	8,193.50	75.48			8,193.50	75.48
NIK	NIK	2,661.00	24.52			2,661.00	24.52
TOTAL :		10,854.50		0.00		10,854.50	

Sales Lisitng By Month & Year



MONTH	YEAR	TOTAL SALES
9	2012	67,023.50
10	2012	6,440.95
TOTAL :		73,464.45
GRAND TOTAL :		73,464.45

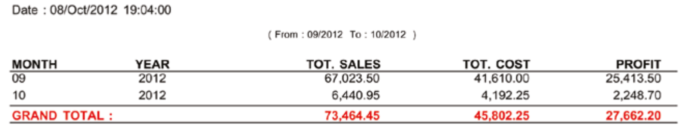
Top Sales By Item-Quantity



(From Date : 06/Oct/2012 - 08/Oct/2012)

NO	ITEM NO	DESCRIPTION	UOM	QTY	AMOUNT	UNIT COST	PROFIT
1	999001	MILLTON PANNED LOOSE	GRAM	400.00	25.20	18.40	6.80
2	001	PLASTIC CHOCOLATE BAGS (S)	UNIT	6.00	0.00	0.00	0.00
3	3045140280902	MILKA RAISIN NUTS 100G	PCS	2.00	14.00	9.10	4.90
4	9555051503655	DANSON JAR M&W ASST 450G	UNIT	2.00	37.80	24.56	13.24
5	4011100037915	M&M SNICKERS MINIATURES I	PCS	1.00	13.00	8.45	4.55

Sales Profit By Month & Year



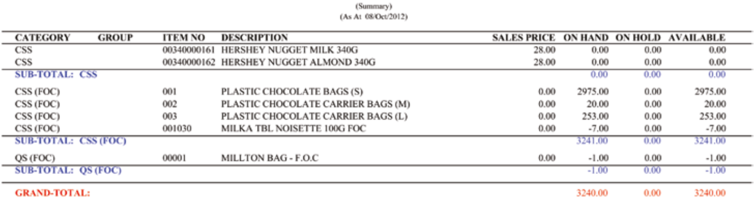
Date : 08/Oct/2012 19:04:00

(From : 09/2012 To : 10/2012)

MONTH	YEAR	TOT. SALES	TOT. COST	PROFIT
09	2012	67,023.50	41,610.00	25,413.50
10	2012	6,440.95	4,192.25	2,248.70
GRAND TOTAL :		73,464.45	45,802.25	27,662.20

USEFUL INVENTORY REPORTS

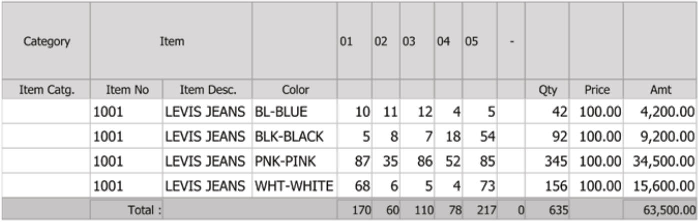
Stock Listing



(Summary)
(As At 08/Oct/2012)

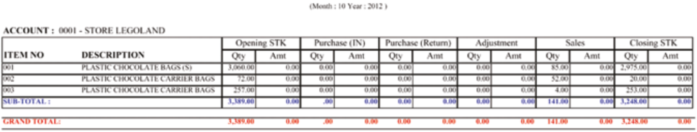
CATEGORY	GROUP	ITEM NO	DESCRIPTION	SALES PRICE	ON HAND	ON HOLD	AVAILABLE
CSS		00340000161	HERSHEY NUGGET MILK 340G	28.00	0.00	0.00	0.00
CSS		00340000162	HERSHEY NUGGET ALMOND 340G	28.00	0.00	0.00	0.00
SUB-TOTAL: CSS					0.00	0.00	0.00
CSS (FOC)		001	PLASTIC CHOCOLATE BAGS (S)	0.00	2975.00	0.00	2975.00
CSS (FOC)		002	PLASTIC CHOCOLATE CARRIER BAGS (M)	0.00	20.00	0.00	20.00
CSS (FOC)		003	PLASTIC CHOCOLATE CARRIER BAGS (L)	0.00	253.00	0.00	253.00
CSS (FOC)		001030	MILKA TBL NOISETTE 100G FOC	0.00	-7.00	0.00	-7.00
SUB-TOTAL: CSS (FOC)					3241.00	0.00	3241.00
QS (FOC)		00001	MILLTON BAG - F.O.C	0.00	-1.00	0.00	-1.00
SUB-TOTAL: QS (FOC)					-1.00	0.00	-1.00
GRAND-TOTAL:					3240.00	0.00	3240.00

Stock Listing Matrix



Category	Item			01	02	03	04	05	-			
Item Catg.	Item No	Item Desc.	Color							Qty	Price	Amt
	1001	LEVIS JEANS	BL-BLUE	10	11	12	4	5		42	100.00	4,200.00
	1001	LEVIS JEANS	BLK-BLACK	5	8	7	18	54		92	100.00	9,200.00
	1001	LEVIS JEANS	PNK-PINK	87	35	86	52	85		345	100.00	34,500.00
	1001	LEVIS JEANS	WHT-WHITE	68	6	5	4	73		156	100.00	15,600.00
	Total :			170	60	110	78	217	0	635		63,500.00

Closing Stock



(Month : 10 Year : 2012)

ACCOUNT : 0001 - STORE LEGOLAND

ITEM NO	DESCRIPTION	Opening STK		Purchase (IN)		Purchase (Return)		Adjustment		Sales		Closing STK	
		Qty	Amt	Qty	Amt	Qty	Amt	Qty	Amt	Qty	Amt	Qty	Amt
001	PLASTIC CHOCOLATE BAGS (S)	3,060.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	85.00	0.00	2,975.00	0.00
002	PLASTIC CHOCOLATE CARRIER BAGS	72.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	52.00	0.00	20.00	0.00
003	PLASTIC CHOCOLATE CARRIER BAGS	257.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4.00	0.00	253.00	0.00
SUB-TOTAL :		3,389.00	0.00	.00	0.00	0.00	0.00	0.00	0.00	141.00	0.00	3,248.00	0.00
GRAND TOTAL:		3,389.00	0.00	.00	0.00	0.00	0.00	0.00	0.00	141.00	0.00	3,248.00	0.00

WHY IRS SOFTWARE?

- IRS is a renowned professional player with over 10 years experience in the Point of Sales industry worldwide
- IRS Has achieved more than 4,000 successful implementation of its softwares at the national and international level
- IRS provides reliable, user friendly, feature rich and stable business IT Solutions
- IRS boasts a huge number of dedicated support teams to assist in your business IT solutions
- IRS as a well known brand and has built strong connections with authorized dealers all across Malaysia
- IRS is one of very few brands to receive the MSC Status from the Malaysian Government
- IRS was the proud winner in the Asia Pacific Top Excellence Brand in year 2011
- IRS received the Product Excellence award from the Asia Pacific International Entrepreneur Excellence Award 2011
- IRS is the award nominee of the Asia Pacific International Honesty Enterprise Keris Award in year 2011
- IRS Software Sdn. Bhd. has implemented more than 100 Tukar projects with TESCO. The Transformation of small retailer shops (TUKAR) is a government project that aims to modernize traditional mini market to help them increase the level of competitiveness.
- IRS wins the Asean Outstanding Business Award (AOBA) in year 2013.
- IRS has achieved ISO 9001:2008 Quality Assurance since 2013.
- We understand your situation and always provide the best solution in a professional way.

IRS Software Sdn. Bhd. (945536-W)
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Tel: +6012 - 7070 717

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